

**TO WHOMSOEVER IT MAY CONCERN**

As a Biotech start-up founder, I was impressed to meet a young talent like Ayush who had exposure of working on an antifungal laboratory project, was undertaking a basic course on "Genetics" at an esteemed University and showed a great enthusiasm to learn about entrepreneurship in the genetics industry. In spite of a busy fund-raise period at Genetico and the COVID constraints, Ayush convinced me to make time and mentor him over a period of two months (June 15<sup>th</sup> -August 15<sup>th</sup> 2020).

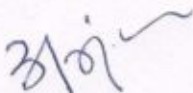
Through video-calls and in-person sessions, Ayush learned about rare diseases and the challenges Indian patient population face from the perspective of a biotech entrepreneur and an experienced genetic counselor. He dwelled on various scientific, technical and economic challenges in the diagnostics and therapeutics of rare diseases. He also seemed very keen to learn about pharmaceuticals and learned about the regulatory framework for developing a pharmaceutical drug in addition to various benefits experienced by the orphan drug companies. Ayush was also exposed to latest genomics based diagnostics technologies such as next generation sequencing which is a fairly complex subject for someone of his age.

Ayush learned and grasped various technical aspects of genetics as enthusiastically as he did of entrepreneurship. He learned about various avenues for raising funds for a biotech venture in India and expressed keen interest in understanding the expectations of various types of private and public funding agencies. He consistently engaged in interesting discussions that demonstrated his ability to learn and apply new information.

It was a great deal of pleasure for me to see such enthusiasm and sincerity in Ayush to learn about biotechnology and entrepreneurship at such a young age. I would highly recommend him for a rigorous biology/biochemistry/ biotechnology undergraduate degree and strongly believe that he would have a great deal to contribute to his peers due to the practical exposure he has gained outside of his regular curriculum.

Please do not hesitate to get in touch with me on +91-9599033045 or [arjun@genetico.in](mailto:arjun@genetico.in) to discuss about Ayush's candidature.

With warm regards,



Arjun Gupta

CEO and Founder, Genetico Research and Diagnostics Private Limited